



Competition for resources is intense in Maricopa County. Attracting fundraising dollars is a non-stop battle for organizations. Current funders connect with the mission of the organization. This consolidation provides a clarity of mission and focus, making it easier to effectively communicate both need and program success. The consolidation also benefits donors by providing them with the opportunity to direct their gifts as they desire, for example focusing on academic awards, capital projects or a specific program.

Organizations are sometimes faced with an opportunity to better fulfill their missions through collaboration. This gives the clients they serve more opportunities and can even allow the mission to be furthered.

In the case of the non-profit world, one would hope the savings in dollars, manpower and other resources could be used for furthering of the mission!

LEVERAGED MARKETING & FUNDRAISING



- Create a dedicated events team and dedicated strategic partnership positions
- Expand the team of fundraising professionals
- Seize branding of the new organization's name as an opportunity to promote the mission
- Elevate board engagement in fundraising

MERGER TIMELINE



Greater Together.

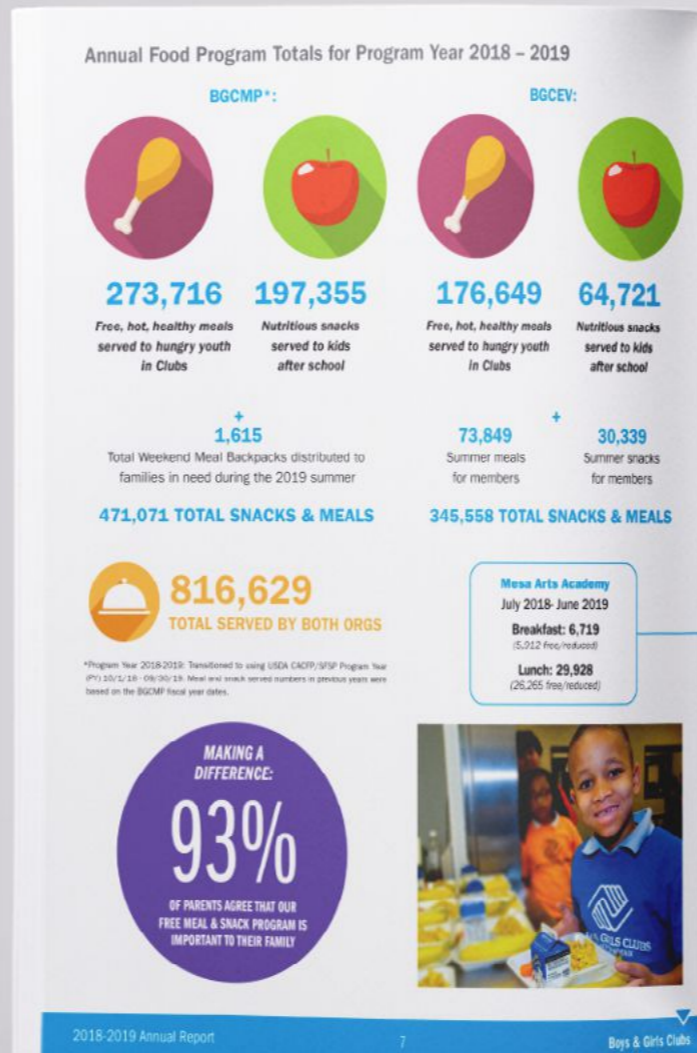
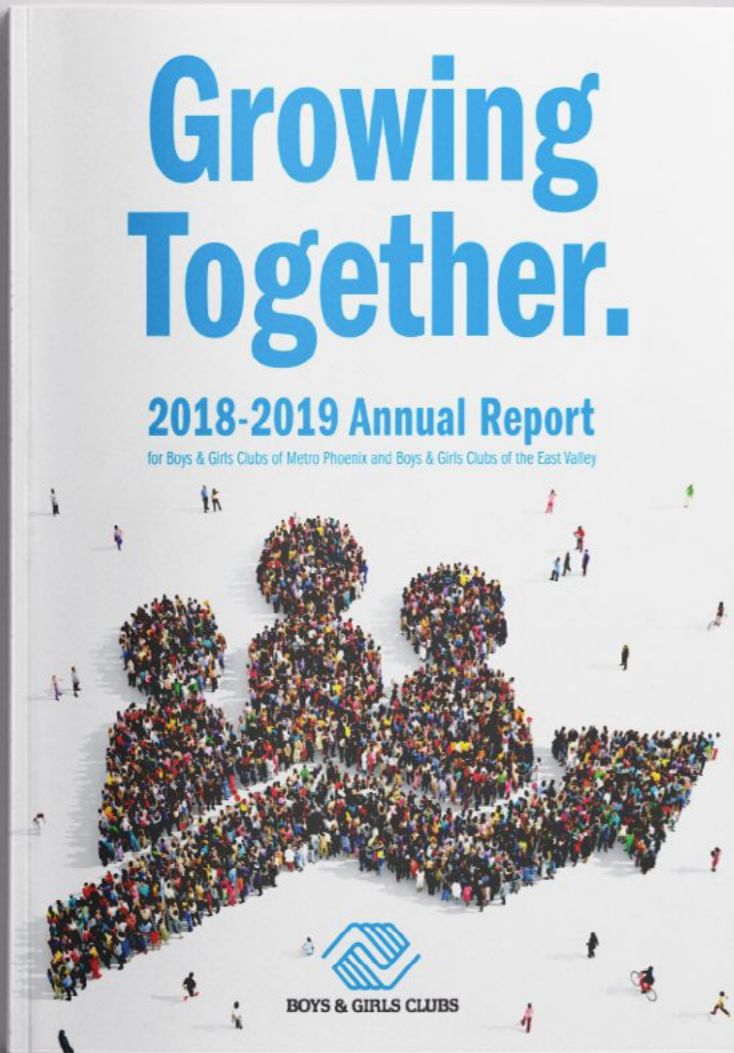
Connect. Innovate. Advance.



Boys & Girls Clubs of Metro Phoenix >

BOYS & GIRLS CLUBS

< Boys & Girls Clubs of the East Valley







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Introducing
YOUTH
 of the
YEAR

2017 Youth of the Year Winner

Since winning the Youth of the Year award last year, Leo Cano Leon has been given the chance to go off to school, is attending Valley Community College. Last year, Leo was named Youth of the Year and he won the Arizona state competition.

Leo submitted a number of scholarships thanks to the program and he appreciates how those scholarships and financial aid have helped to pay for his tuition and books are covered to pursue his degree. He traveled to Georgia for a leadership institute where he had the opportunity to meet other Youth of the Year winners around the country.

Leo's success in the Youth of the Year program has inspired the kids in his Club, and given them the initiative to pursue this program in the future. Leo believes that this program has already affected his younger brothers as well. My younger brother is always telling me, "I want to do big things, just like you."

Leo is enjoying his time as a Youth of the Year and serving as an advisor for this year's recipients. He remembers how fast the year went, and Leo hopes that this year's honorees will enjoy the journey. It's a competition and Leo emphasizes how important it is to express yourself and tell your personal story.

"Take every moment. Once he earns his money to attend Arizona State, he will translate his love of computer programming into a career in coding and software development."

TODAY'S KIDS, TOMORROW'S
Stars
 CELEBRATING EXTRAORDINARY YOUTH

BOYS & GIRLS CLUBS
 OF METRO PHOENIX

Saturday, March 17, 2018
 The Westin Kierland Resort & Spa, Kierland Grand Ballroom

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- Elevate living standards with our specialized affordable housing renovation services.
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- Elevate your property's carports with our expert repair services.
- Our skilled team ensures durability, safety, and cost-effective solutions.
- Enhance tenant satisfaction and property value with rejuvenated parking spaces.
- We customize our services to meet your specific needs and budget, ensuring long-lasting results.
- Trust Urban Complex for multifamily carport repairs – Where quality meets convenience and reliability!

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Elevate Your Multifamily Balconies with Urban Complex!

- Transform your property's balconies with our expert repair services.
- Our skilled team delivers safe, durable, and cost-effective solutions.
- Enhance tenant satisfaction and property value with revitalized outdoor spaces.
- We tailor our services to your specific needs and budget, ensuring long-lasting results.
- Trust Urban Complex for multifamily balcony repairs – Where quality meets relaxation and style!

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Tenant Improvements

Enhance Multifamily Spaces with Urban Complex!

- Elevate your commercial tenant spaces with our expert improvements.
- Our skilled team delivers customized, efficient, and cost-effective solutions.
- Boost tenant satisfaction and property value with upgraded workspaces, ensuring lasting results.
- We work closely with you to meet specific needs and budgets, where excellence meets productivity!

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Dog Park Installation

Unleash the Fun at Your Multifamily Property with Urban Complex!

- Elevate tenant happiness and community engagement with a dedicated dog park.
- Our experienced team ensures safe, durable, and aesthetically pleasing dog park installations.
- Enhance tenant well-being and community appeal with our quality craftsmanship.
- We catwalk with you to create functional and inviting spaces.
- Complex for multifamily dog park installations – Where quality meets fun!

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Balcony Repairs

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applied biosystems



Strategic Priority Area 3:
 Excellence in Stakeholder Relationships

DVUSD will strengthen the collaboration of students, families, employees, Governing Board, and community members to ensure all efforts are invested in the success of our students.

Priority Objectives:

Communication

- Define communication practices to create consistent, clear, and effective messaging to all stakeholders.

Community Outreach and Involvement

- Expand engagement with the community while increasing opportunities for involvement.

Business and Community Partnerships

- Create systems for connecting district needs with business partners to provide expanded learning opportunities for all students.

Targeted Actions for Communication

- Increase branding and marketing of DVUSD through multiple in-person and virtual modes.
- Use structured opportunities for stakeholders to provide authentic input for decisions made regarding district initiatives.
- Evaluate current district and school websites and ensure consistency, clear messaging, and current news and celebrations.



Deer Valley Unified School District 2023-2028 Strategic Plan

Strategic Priority Area 1:
 Excellence in Student Learning

DVUSD will raise student academic achievement and essential behavior to prepare our graduates for the future, including college and careers, trades, and multiple paths.

Priority Objectives:

Multi-Tiered System of Support (MTSS)

- Increase academic learning growth for all students by creating tiered levels of support driven by the collaborative PLC process.

Essential Academic and Social Behaviors and Safe Learning Environments

- Provide a safe and orderly learning environment that focuses on essential academic and social behaviors to support our students.

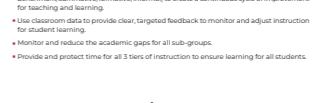
Multiple Paths and Opportunities for Future Readiness

- Develop and define programming that creates diverse opportunities so students will graduate prepared for college, career, and community.

Targeted Actions for Multi-Tiered System of Support (MTSS)

Tier I Instruction (Academic & Behavior)

- Develop school-wide systems for MTSS A (Academic) and MTSS B (Behavior) to support the needs of each student.
- Use a systematic, balanced collection of data from multiple sources (state level, district benchmark, summative, formative, informal) to create a continuous cycle of improvement for teaching and learning.
- Use classroom data to provide clear, targeted feedback to monitor and adjust instruction for student learning.
- Monitor and reduce the academic gaps for all sub-groups.
- Provide and protect time for all 3 tiers of instruction to ensure learning for all students.



Deer Valley Unified School District 2023-2028 Strategic Plan

Strategic Priority Area 4:
 Excellence in Organizational Improvement

DVUSD will operate highly effective organizational systems that are committed to continuous improvement practices and accountability.

Priority Objectives:

Continuous Improvement

- Use a continuous improvement mindset that focuses on conditions, processes, and practices to improve the DVUSD system.

Documented Processes

- Establish and maintain reliable, accurate internal processes that increase efficiency.

Optimize District Resources

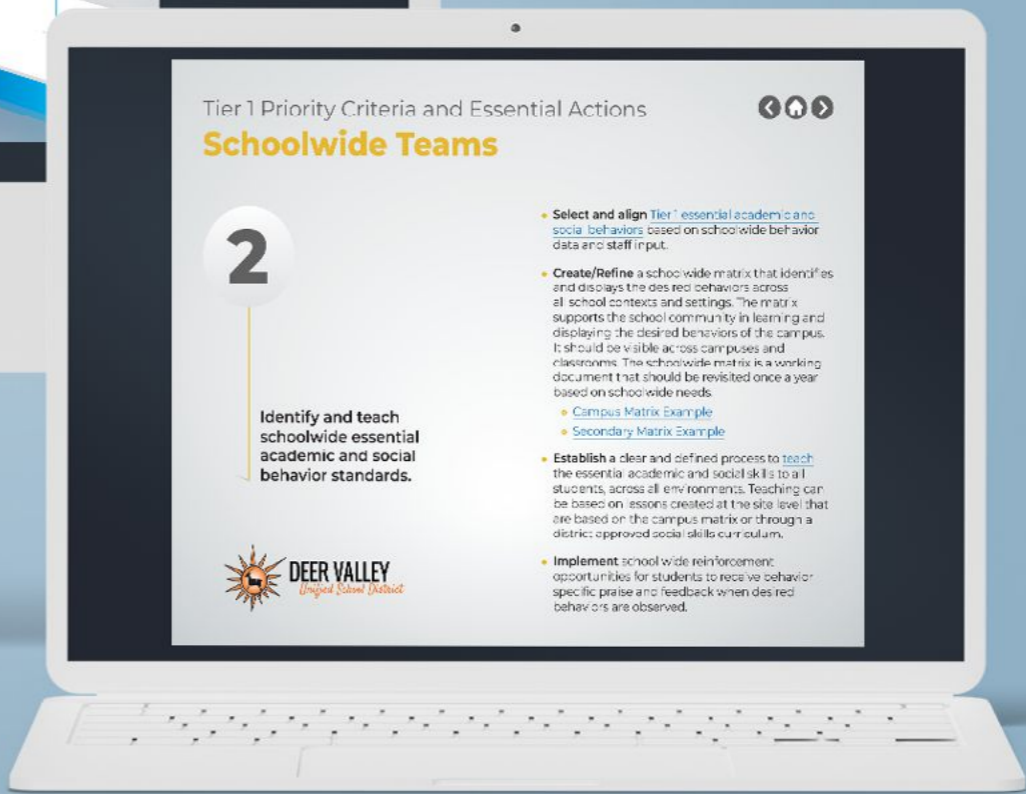
- Secure and deploy resources that align to the vision, mission, and strategic plan of the organization.

Targeted Actions for Continuous Improvement

- Implement a continuous improvement process that identifies the current reality, is goal-oriented and action-based, is monitored and adjusted based on data, and focuses on communication with stakeholders.
- Use data collection and analysis to guide the planning and implementation of continuous improvement efforts.



Deer Valley Unified School District 2023-2028 Strategic Plan



Tier 1 Priority Criteria and Essential Actions

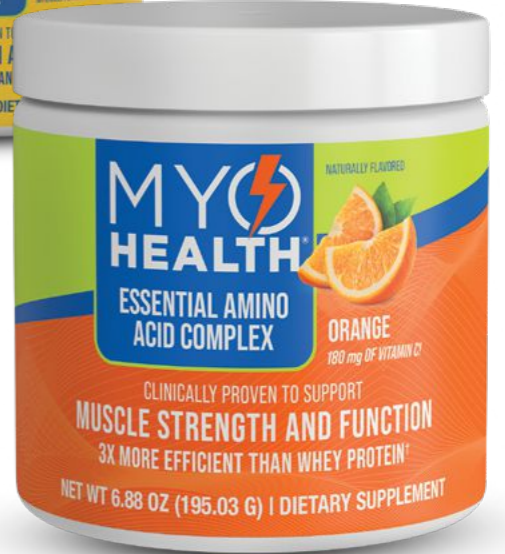
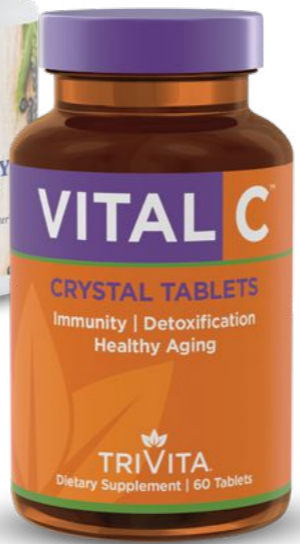
Schoolwide Teams

2

Identify and teach schoolwide essential academic and social behavior standards.

- **Select and align** Tier 1 essential academic and social behaviors based on schoolwide behavior data and staff input.
- **Create/Refine** a schoolwide matrix that identifies and displays the desired behaviors across all school contexts and settings. The matrix supports the school community in learning and displaying the desired behaviors of the campus. It should be visible across campuses and classrooms. The schoolwide matrix is a working document that should be revisited once a year based on schoolwide needs.
 - [Campus Matrix Example](#)
 - [Secondary Matrix Example](#)
- **Establish** a clear and defined process to teach the essential academic and social skills to all students, across all environments. Teaching can be based on lessons created at the site level that are based on the campus matrix or through a district-approved social skills curriculum.
- **Implement** schoolwide reinforcement opportunities for students to receive behavior specific praise and feedback when desired behaviors are observed.





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GO BEYOND THE ANGIOGRAM

CREATING A COMPREHENSIVE PHYSIOLOGY PROGRAM AND SOLUTION

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PHYSICIAN AND CATH LAB EDUCATION TOOLKIT

The essence of a strong Physiology program lies within the physician and cath lab staff's understanding of the ease of use of PressureWire™ X Guidewire and the Coroflow® Cardiovascular System and the value of a CMD diagnosis to patients. An Abbott representative will both guide and support this education by providing:

- In-service
- Coroflow® Cardiovascular System education
- Case support
- Case tracking metrics
- Education series: Physiology, CMD, Clinical Studies
- Cath lab staff training
- Cath lab masters certification

Materials and trainings to be provided upon system installation.

REFERRAL MARKETING TOOLKIT

In order to reach more patients and spread awareness of CMD, Physicians with the Coroflow® Cardiovascular System will need to develop a referral network. To do this, it is critical to ensure the larger medical community knows that there are new technologies to diagnose and treat unresolved chest pain. The referral kit includes basic tools to help ICs engage with physicians in other specialties to ensure they are aware of CMD and can identify patients who they believe should be referred for further assessment.

- Referral best practices guide
- CMD education presentation
- CMD video
- Identifying CMD patients flyer
- Value of a Good Diagnosis flyer
- Physician announcement template
- Referral engagement letter template
- Post-meeting thank you note template
- Post-referral thank you note template
- Patient status note template
- Patient brochure
- Patient flyer

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CORONARY

HOSPITAL AWARENESS TOOLKIT

ated upon building and (HCPS). The key to creating sible expert in this area who

ases familiarity and fosters

level of communication n after the patient has left your

process for all involved

You want to establish yourself

in.

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CITY ORDINANCE

:An elephant tied to a parking meter is subject to the same fee as if it were a vehicle.



Don't wait for the next dumb law.

VOTE

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 Greater Phoenix Chamber of Commerce

CITY ORDINANCE

:It is illegal to wear cowboy boots unless you own two cows.



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VOTE

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CITY ORDINANCE

:It is illegal for an unmarried women to parachute on Sundays at risk of arrest, fine, and or jailing.



Don't wait for the next dumb law.

VOTE

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CITY ORDINANCE

:Roosters must step back three hundred feet from any residence if they wish to crow.
 Hens that wish to cackle must step back from the residence two hundred feet.



Don't wait for the next dumb law.

VOTE

Go to www.azvotes.org to register to vote, vote by mail and learn about upcoming elections, candidates and issues.





The glass is half full

When you manage over 1.9 billion gallons of water each year, you can not afford to use a single drop more than is absolutely necessary. DLC leaves more water in the glass, which results in more money for other Association programs. Visit us online at dlcresources.com.



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